

Title of course

Selling an Executive Condominium

CPD Core Category C2 / Level L1

Serial No. C2L1S0610

2 CPD Credit Hours awarded

Course Objective










To equip estate agent and salesperson who wish to deal with EC transaction to understand the fundamental regulations related to Housing Developing Board (HDB).

Keys takeaway

To be conversant with the basic HDB regulation applies to EC, financial calculation and hence value add to provide basic advisory to buyers of an EC.

Course Synopsis

Course will cover:

-  History of EC in Singapore
-  EC Mode of Sale
-  Understand policies rules and regulations pertaining to EC
-  Notes that Salesperson should take during the sale of an EC
-  Understanding of the eligibility of EC
-  Understanding of eligibility of CPF Housing Grant
-  Understanding of Resale Levy and its computations
-  Obligations of EC buyers have to fulfil when buying an EC
-  Bridging loan and its calculations

Who should attend?

This workshop is for all salesperson who wish to deal with EC transaction to understand the fundamental regulations related to Housing Developing Board (HDB). It will help value add to provide basic advisory to buyers of an EC.

Facilitator



Mr. Anthony Ong started his career in sales and progress to become an assistance sales director of an established organisation before switching to real estate

He is currently a division director of a well established real estate agency, manage a team and project group leader of new Executive Condominium launches.

Facilitator: Dr. Anthony Ong
D.B.A Swiss Management University (Switzerland)
M.Bus (IB) University of Technology, Sydney (Australia)
B.Bus (Marketing) Queensland University of Technology (Australia)
TAFE (Business Studies) (Australia)
ACTA v5 (Singapore), TAE Certificate 4 (Australia)

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