

## **Title of course**

### **Perform HDB Resale Transaction for Seller**

Professional Competencies Category P2

Serial No. P201S0135

2 CPD Credits awarded

## **Course Objective**







This course will equip all direct salespersons offers services in HDB resale market to understand HDB Resale policies and procedures and the skills to conduct HDB resale transaction for seller.

## **Keys takeaway**

Agent and Salesperson will be conversant with the HDB Resale Policies and Procedures expected when performing HDB Resale Transaction for Seller.

## **Course Synopsis**

### **Course will cover:**

-  Qualify seller eligibility to sell flat in the resale market
-  Seller register intent to sell
-  Issuance of OTP by seller
-  Execute HDB standard Option to Purchase
-  Submit Resale Application to HDB
-  Understand HDB resale portal

## **Who should attend?**

This workshop is for new salesperson to understand HDB Resale Policies and Procedures and acquire the required skills to conduct HDB Resale Transaction for Seller.

## Facilitator



Mr. Benson Ong has more than 23 years real estate experience and is a KEO of a real estate agency. He has vast experience in HDB resale and Private Residential Property's transactions.

He has jointly written training programmes in real estate practices under NSRS programme approved by WDA and RES Course approved by CEA. He conducted competency real estate courses, was an Assessor and Supervisor Assessor (NSRS) and is committed in giving quality training with the right value.

Mr. Benson Ong  
Cert. in CEHA & Conveyancing Law  
Advance Certificate in Trg and Assessment (full)  
Real Estate practice since 1993  
RES & CPD Facilitator

**Limited seats | Register now to avoid disappointment**

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